Proven Professional Certification Exam Partner Preparation Guide

Services Delivery Enablement Matrix
Services Competencies
3/25/2024

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Resource Requirements for Services Competencies

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Resource Requirements for Services Competencies (1 of 6)

Resource Requirements aligned to Services Competencies can be found in two locations:

1 [Services Delivery Enablement Matrix](#)

Category	Delivery Opportunity Product/Solution - Deployment
Server	**Modular Infrastructure, MX Modular Infrastructure, PowerEdge Server, vSAN Ready Nodes**
Networking	**Campus Networking, Data Center Networking**
Storage	Cloud Tiering Appliance (CTA), Disk Library for Mainframe, Elastic Cloud Storage (ECS), Metro Node, **PowerVault**, **PowerScale**, PowerMax, **PowerStore**, Storage Resource Manager, **Unity**, VMAX All Flash Array, VPLEX, XtremIO, **SC Series**

Bolded products are available for co-delivery.

Each Product/Solution name in the matrix links to a **Services Competency Guide** which contains the **Resources Requirements**.

Resource Requirements

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

The required number of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or Program Tracker for your specific requirements.

Deployment Requirement
Dell Unity Deploy 2023

2 [Program Tracker](#) (access limited)

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Company Name
Company ID – Tier
REGION – Partner Track

| 🏠 Your Company | Training | Revenue | 2018 Audit | Services Performance |

Portfolio and Solutions Competencies   Services Competencies

Unity

Deployment ›

Select the **Training** menu option. Then, click on the **Services Competencies** menu option. Next, click on the competency name you want to review. Once you are viewing the competency details, click on the **Training Requirements** section to view the N and N-1 requirements.

People Training   Training Requirements

TRAINING REQUIREMENTS – (N Version)

• Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0   🕐 1h 30m

TRAINING REQUIREMENTS – (N-1 Version)

• Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0   🕐 1h 30m

This section will cover utilizing the **Services Delivery Enablement Matrix** to view **Resource Requirements** and identifying when a Proven Professional certification is required.

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Resource Requirements for Services Competencies (2 of 6)
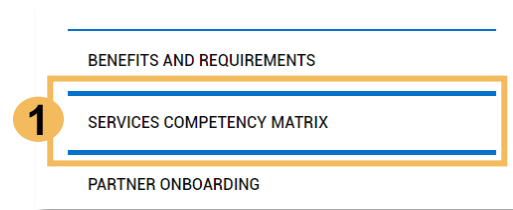
To access the Services Delivery Enablement Matrix:

- Go to: https://www.delltechnologies.com/partner/en-us/auth/services/delivering-services.htm#tab0=1

- Log in to the **Partner Portal** (if prompted)
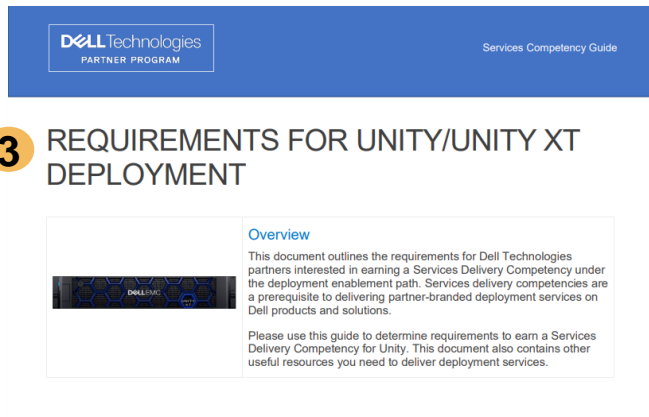
1 Select **Services Competency Matrix**

2 Select the desired **Delivery Opportunity Product/Solution** from the **Services Delivery Enablement Matrix**

3 View the **Services Competency Guide** for the selected **Delivery Opportunity Product/Solution**

BENEFITS AND REQUIREMENTS

1 SERVICES COMPETENCY MATRIX

PARTNER ONBOARDING

Services Delivery Enablement Matrix – Deployment

Category	Delivery Opportunity Product/Solution - Deployment
Proven Partner	Data Center Infrastructure, Hyperconverged Infrastructure, Unstructured Data Solutions
Dell APEX (Customer-Managed Offers)	Dell APEX Data Storage Services, Dell APEX Hybrid Cloud, Dell APEX Private Cloud

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PARTNER PROGRAM

Services Competency Guide

3 REQUIREMENTS FOR UNITY/UNITY XT DEPLOYMENT

Overview

This document outlines the requirements for Dell Technologies partners interested in earning a Services Delivery Competency under the deployment enablement path. Services delivery competencies are a prerequisite to delivering partner-branded deployment services on Dell products and solutions.

Please use this guide to determine requirements to earn a Services Delivery Competency for Unity. This document also contains other useful resources you need to deliver deployment services.

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Resource Requirements for Services Competencies (3 of 6)

Within the **Services Competency Guide**, refer to the **Resource Requirements** section. The **Resource Requirements** section will indicate the **Current Requirement (N)** and **Previous Requirement (N-1)** for the competency.

Resource Requirements

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

The required number of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or Program Tracker for your specific requirements.

Deployment Requirement	
1 Current Requirement (N)	**Dell Unity Deploy 2023** **OR** Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0 (Retired as of February 28, 2023)

Recommended Training	ID/Number	Title	Duration
On Demand and Classroom training options listed when available. Click on Title to view details and register. Dell Learning Hub Partner Plan users can access On Demand training in their collection. See Training Resources section for more details.	MR-7MM-UTYDO23O	Dell Unity Deploy and Operate 2023 [Partners] [On Demand]	22 Hours
	MR-7MM-UTYDO23C	Dell Unity Deploy and Operate 2023 [Partners] [Classroom]	40 Hours

2 Previous Requirement (N-1)	Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0

Some certifications may require achievement of prerequisite certifications. Review the Exam Description linked in the Current Requirement (N) section to confirm any prerequisites. See Training Resources section for more details.

For Sample Use Only

If a Dell Technologies Proven Professional Skills Certification or Achievement is required, you will see the Skills Certification or Achievement name listed in the **Resource Requirements** section.

1 In the sample shown, the **Current Requirement (N)** is listed as the **Dell Unity Deploy 2023** Skills Certification. The certification name is hyperlinked to the **Exam Description.** A second certification, **Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0**, is also accepted by the program as the **Current Requirement (N)**; however, its certification name is not hyperlinked as this version of the certification is no longer offered.

2 The **Previous Requirement (N-1)** is listed as the **Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0** certification. This certification is accepted by the program as the **Previous Requirement (N-1)**; however, its certification name is not hyperlinked as this version of the certification is no longer offered.

If you do not have one of the certifications accepted as N or N-1 and you want to earn a certification for the competency, you need to prepare for the **Current Requirement (N)** with a **hyperlinked certification name.** In this sample, that certification is the **Dell Unity Deploy 2023** Skills Certification.

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Resource Requirements for Services Competencies (4 of 6)

Deployment Requirement			
Current Requirement (N)	**Dell Unity Deploy 2023** (2) OR Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0 (Retired as of February 28, 2023) ★		
Recommended Training On Demand and Classroom training options listed when available. Click on Title to view details and register. Dell Learning Hub Partner Plan users can access On Demand training in their collection. See Training Resources section for more details.	**ID/Number**	**Title**	**Duration**
	MR-7MM-UTYDO23O	Dell Unity Deploy and Operate 2023 [Partners] [On Demand]	22 Hours
	MR-7MM-UTYDO23C	Dell Unity Deploy and Operate 2023 [Partners] [Classroom]	40 Hours
Previous Requirement (N-1)	Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0 ★		
Some certifications may require achievement of prerequisite certifications. Review the Exam Description linked in the Current Requirement (N) section to confirm any prerequisites. See Training Resources section for more details.			

For Sample Use Only

(1) The **Recommended Training** portion of the **Resource Requirements** section provides the **ID/Number**, **Title** and **Duration** for the training recommended to prepare for the **Current Requirement (N)**. On Demand and Classroom training options are listed when available.

(2) In the sample shown, the **Current Requirement (N)** with a hyperlinked title is the **Dell Unity Deploy 2023** Skills Certification.

(3) The **Recommended Training** for **Dell Unity Deploy 2023** is either the **Dell Unity Deploy and Operate 2023 [Partners] [Demand]** package OR the **Dell Unity Deploy and Operate 2023 [Partners] [Classroom]** package.

Click on the **hyperlinked package title** to access details about the training. **Dell Learning Hub Partner Plan** users can also access the On Demand package in their Collection.

Review the **How to Locate Recommended Training** guide for step-by-step instructions to locate and register for recommended training.

★ As a reminder, in this sample, the **Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0** certification and the **Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0** certification are also accepted by the program; however, the certification name is not hyperlinked as these versions of the certifications and their associated recommended training are no longer offered.

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Resource Requirements for Services Competencies (5 of 6)

1 If two certified resources are required to meet the Product Level Deployment Competency requirements, one can be replaced with a Technology Architect or Design skill certification. For additional information, please refer to the Services Delivery Benefits & Requirements Guide

Where available and allowed; see Design Resource Mapping for Deployment Competency

Current Requirement (N)	**2** Dell Data Protection Design 2023 OR Specialist – Technology Architect, Data Protection Version 2.0
Previous Requirement (N-1)	**3** Specialist - Technology Architect, Data Protection Version 1.0

4 Recommended Training for the Current Requirement (N) Technology Architect or Design certification listed above can be located on the Technology Architect (TA) / Design tab of the Accepted Proven Professional Certifications page.

For Sample Use Only

1 Some **Services Competency Guides** may also include a section indicating, "If two certified resources are required to meet the Product Level Deployment Competency requirements, one can be replaced with a Technology Architect or Design Skill Certification." *Please refer to the respective Services Competency Guide and provided links contained within the guide for full details.*

2 In the sample shown, the **Current Requirement (N)** with a hyperlinked title is the **Dell Data Protection Design 2023** Skills Certification. The certification name is hyperlinked to the **Exam Description.** A second certification, **Specialist - Technology Architect, Data Protection Version 2.0**, is also accepted by the program as the **Current Requirement (N)** version; however, its certification name is not hyperlinked as this version of the certification is no longer offered.

3 The **Previous Requirement (N-1)** is listed as the **Specialist - Technology Architect, Data Protection Version 1.0** certification. This certification is accepted by the program; however, its certification name is not hyperlinked as this version of the certification is no longer offered.

If you do not have one of the existing certifications accepted as N or N-1 and you want to earn a certification for the competency, you need to prepare for the **Current Requirement (N)** with a hyperlinked certification name. In this sample, that certification is the **Dell Data Protection Design 2023** certification.

4 The **Recommended Training** for the **Current Requirement (N)** Technology Architect or Design certification listed can be located on the **Technology Architect (TA) / Design** tab of the **Accepted Proven Professional Certifications** page. Instructions, information and links to guides specifically designed for these TA/Design certifications are available on this page.

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Resource Requirements for Services Competencies (6 of 6)

PowerProtect DP Series DP4400 Requirement

Current Requirement (N) ① Dell PowerProtect DP Series DP4400 Deployment Authorization Test. [ES502DPS01719]

Recommended Training

② On Demand and Classroom training options listed when available. Click on Title to view details and register. Dell Learning Hub Partner Plan users can access On Demand training in their collection. See Training Resources section for more details.

ID/Number	Title	Duration
MR-7MM-DP4400PTRILT	DP4400 - Partners (ILT) ③	47 Hrs
MR-7MM-DP4400PTROD	DP4400 - Partners (On-Demand)	27 Hrs

Previous Requirement (N-1)

Pre-Requisite (Complete All):
- Avamar Deploy Competency
- Data Domain Deploy Competency

DP4400 Requirement (Complete All):
- Integrated Data Protection Appliance (IDPA) 2.2 DP4400 – Overview
- ★ Integrated Data Protection Appliance (IDPA) 2.2 DP4400 - Getting Started
- Integrated Data Protection Appliance (IDPA) 2.2 DP4400 - CRU Maintenance
- Integrated Data Protection Appliance (IDPA) 2.2 - System Manager Overview

Integrated Data Protection Appliance (IDPA) 2.2 - Alert Monitoring

Some certifications may require achievement of prerequisite certifications. Review the Exam Description linked in the Current Requirement (N) section to confirm any prerequisites. See Training Resources section for more details.

For Sample Use Only

For some **Services Competency Guides**, the **Resource Requirements** section will <u>not</u> list a Proven Professional Skills Certification or Achievement as the **Current Requirement (N)** or the **Previous Requirement (N-1).**

① In the sample shown, this Services Competency requires the completion of an **authorization test/assessment** as the **Current Requirement (N)**. This assessment can be accessed by clicking on the hyperlinked title.

② The **Recommended Training** portion of the **Resource Requirements** section provides the **ID/Number**, **Title** and **Duration** for the training recommended to prepare for the **Current Requirement (N)**. On Demand and Classroom training options are listed when available.

③ Click on the **hyperlinked package title** to access details about the training. **Dell Learning Hub Partner Plan** users can also access the On Demand package in their Collection.

💡 Review the **How to Locate Recommended Training** guide for step-by-step instructions to locate and register for recommended training.

★ As a reminder, in this sample, the **Previous Requirement (N-1)** is also accepted by the program and listed on the page; however, hyperlinks are not provided. If you do not already meet the N or N-1 requirements based on prior training/assessment or other completions, you will need to complete the **Current Requirement (N)**.

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Resource Requirements for Services Competencies - Support

If you need assistance with the Services Delivery Enablement Matrix, Services Competency Guides or Resource Requirements please:

- consult with your Partner Account Manager; or,
- engage the **Channel Services Helpdesk**.

> The remainder of this deck assumes you have identified a Proven Professional Skills Certification or Achievement you need to earn to meet the Current Requirement (N) listed in the Resource Requirements section of a Services Competency Guide.

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Preparing for your Proven Professional Skills Certification Exam or Achievement Assessment

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Steps to Prepare for a Proven Professional Skills Certification Exam or Achievement Assessment

The following slides will lead you through each step:

REVIEW ⟶	STEP 1: PREP	STEP 2: PLAN	STEP 3: PROMOTE
• Go to Services Delivery Enablement Matrix • Select the desired Services Competency Guide • Review the Resource Requirements • Identify the Skills Certification or Achievement you need to pursue • Proceed to the three-step process	• Exam or Assessment Description • Practice Test • Training • Prep Session (if available)	• Purchase Exam or Assessment Vouchers • Schedule Your Exam or Assessment	• Get your Badge • Manage your Credential • Confirm/update your CertTracker Demographics • Share on Social

Important Notice: You must be logged into the Partner Portal for all links and references contained within this deck to function properly.

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Review

- Go to the **Services Delivery Enablement Matrix**

- Select the desired **Services Competency Guide**

- Review the **Resource Requirements**

- Identify the **Current Requirement (N)** you need to pursue
  - Click on the hyperlinked **Skills Certification or Achievement** name within the **Current Requirement (N)** section to view the **Exam or Assessment Description**

  *Refer to the **Resource Requirements for Services Competencies** section of this deck if you need more detailed instructions on how to identify the requirement(s) you need to pursue.*

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Step 1: Prep

- **Step 1** includes the following **Prep** actions:

  - Access and Review the **Exam or Assessment Description**

  - Access the **Practice Test (Skills Certification Exams Only)**

  - Access the **Recommended Training**

  - Watch the **Prep Session** (if available for exam)

  (slides contained within this section of the deck will lead you through each action)

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Access the Exam or Assessment Description

Resource Requirements

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

The required number of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or Program Tracker for your specific requirements.

Deployment Requirement			
Current Requirement (N)	Dell Unity Deploy 2023 OR Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0 (Retired as of February 28, 2023)		
Recommended Training	ID/Number	Title	Duration
On Demand and Classroom training options listed when available. Click on Title to view details and register. Dell Learning Hub Partner Plan users can access On Demand training in their collection. See Training Resources section for more details.	MR-7MM-UTYDO23O	Dell Unity Deploy and Operate 2023 [Partners] [On Demand]	22 Hours
	MR-7MM-UTYDO23C	Dell Unity Deploy and Operate 2023 [Partners] [Classroom]	40 Hours
Previous Requirement (N-1)	Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0		

Some certifications may require achievement of prerequisite certifications. Review the Exam Description linked in the Current Requirement (N) section to confirm any prerequisites. See Training Resources section for more details.

Within the **Services Competency Guide**, refer to the **Resource Requirements** section. The **Resource Requirements** section will indicate the **Current Requirement (N)** and **Previous Requirement (N-1)** for the competency. In the sample shown, the **Current Requirement (N)** with a hyperlinked title is the **Dell Unity Deploy 2023** Skills Certification. Click on the **hyperlinked title** to access the Exam Description. If the **Current Requirement (N)** is an **Achievement**, click on the **hyperlinked title** to access the **Assessment Description.**

Unity Deploy

Certification Overview

This certification benefits any professional who needs to demonstrate their ability to deploy Dell Unity, Dell Unity XT and Dell Unity VSA systems.

Start Your Proven Journey

Prep	Plan	Promote
Exam Description	Purchase Exam Vouchers	Get Your Badge
Practice Test	Schedule Your Exam	Manage Your Credential
Training		Share On Social

You can also locate the available **Current Requirement (N)** Skills Certification or Achievement by going to the **Certification > Certifications and Badges** menu option on the Partner Academy to access the **Certifications and Badges** page. Once on this page, select your desired Skills Certification or Achievement from the list. Once you click on the Skills Certification or Achievement name on the list, the Overview page will display. On this page, you will find the link to the **Exam or Assessment Description** under the Prep section.

Review the Exam or Assessment Description (1 of 3)

When pursuing a Dell Technologies Proven Professional Skills Certification or Achievement, it is critical to carefully review the **Exam or Assessment Description** to ensure you are familiar with the requirements and recommended training.

The first page of the Exam or Assessment Description will include:

1 **Name of the Certification or Achievement**

2 **Certification or Achievement Overview**

3 **Certification or Achievement Requirements - *see next slide for more details***

4 **Link to the Proven Professional Website and Education Services Community**

Review the Exam or Assessment Description (2 of 3)

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(1) Dell Unity Deploy 2023 Exam
Exam Description

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Proven Professional

(2) Exam Overview
This exam assesses the knowledge and skills required to manage Dell Unity storage systems in a production environment and provision according to business needs. This may also include configuration tasks that are consistent with the ongoing management of Dell Unity systems and some basic integration topics.

(3) Products
Products likely to be referred to on this exam include but are not limited to:

- Dell Unity
- Dell Unity XT
- Dell Unity VSA

(5) Duration
90 Minutes
(~40 Questions)

Pass Score: 63%

Practice Test
D-UN-DY-23

(4) Exam Topics
Topics likely to be covered on this exam include:

Dell Unity Platform Concepts, Features, and Architecture (10%)
- Describe the Dell Unity platform architecture, features, and functions
- Describe the Dell Unity VSA software defined storage solution
- Identify the Dell Unity XT hardware components

Dell Unity XT and UnityVSA Installation and Service (10%)
- Install and initialize a Dell Unity XT storage system
- Deploy and initialize a Dell UnityVSA system
- Perform key service tasks and identify related resources
- Describe the Dell Unity Platform service functions

The next page(s) of the Exam or Assessment Description will include:

(1) **Name of Exam or Assessment**

(2) **Overview**

(3) **Products**

(4) **Topics**

(5) **Duration of Exam or Assessment**
Pass Score
Practice Test link (Assessments will not have a practice test)
Simulation demo link (if applicable)

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Review the Exam or Assessment Description (3 of 3)

1 **Exam Preparation**
Dell Technologies provides free practice tests to assess your knowledge in preparation for the exam. Practice tests allow you to become familiar with the topics and question types you will find on the proctored exam. Your results on a practice test offer one indication of how prepared you are for the proctored exam and can highlight topics on which you need to study and train further. A passing score on the practice test does not guarantee a passing score on the certification exam.

2 **Recommended Training**
The following curriculum is recommended for candidates preparing to take this exam.

Course Title	Course Number	Mode	Available
Dell EMC Unity Concepts and Features	ES131STG00107	On-Demand	11/22/2022
Dell EMC Unity XT Hardware Concepts and Features	ES131STG01194	On-Demand	11/22/2022
Dell EMC Unity Installation and Service	ES132STG00109	On-Demand	11/22/2022
Dell EMC Unity Implementation and Administration	ES112STG00111	Virtual Classroom	11/22/20222
Dell EMC Unity Implementation and Administration	ES152STG00246	On-Demand	11/22/20222

At the end of the Exam or Assessment Description, you will find:

1 **Exam Preparation**
This section refers to the practice tests available to assess your knowledge in preparation for the exam. (Applies to Skills Certification Exams only.)

2 **Recommended Training**
This section lists the training courses recommended to prepare for the exam or assessment.

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Access the Practice Exam
(Skills Certification Exams Only)

Dell Technologies provides access to practice tests to assess your knowledge in preparation for a Skills Certification Exam. Practice tests allow you to become familiar with the topics and question types you will find on the proctored exam. Your results on a practice test offer one indication of how prepared you are for the proctored exam and can highlight topics on which you need to study and train further. A passing score on the practice test does not guarantee a passing score on the certification exam.

1 Each Skills Certification **Exam Description** contains a link to the associated **Practice Test**. Simply click on the link to access the **Practice Test** and follow any instructions on the screen.

- A **Simulation Demo** link may also be listed in this section if applicable to the exam. Simply click on the link to access the **Simulation Demo** and follow any instructions on the screen.

NOTE: Achievement Exams do not have Practice Tests available so you will not see a Practice Test link on an Assessment Description.

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Access the Recommended Training

Deployment Requirement	
Current Requirement (N)	**Dell Unity Deploy 2023** **OR** Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0 (Retired as of February 28, 2023)
Recommended Training On Demand and Classroom training options listed when available. Click on Title to view details and register. Dell Learning Hub Partner Plan users can access On Demand training in their collection. See Training Resources section for more details.	**ID/Number** **Title** **Duration** MR-7MM-UTYDO23O Dell Unity Deploy and Operate 2023 [Partners] [On Demand] 22 Hours MR-7MM-UTYDO23C Dell Unity Deploy and Operate 2023 [Partners] [Classroom] 40 Hours
Previous Requirement (N-1)	Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0
Some certifications may require achievement of prerequisite certifications. Review the Exam Description linked in the Current Requirement (N) section to confirm any prerequisites. See Training Resources section for more details.	

1 If you utilize the **Recommended Training** options listed in the **Resource Requirements** section of the **Services Competency Guide**, you will have access to the recommended training courses listed on the **Exam or Assessment Description**.

Please refer slide 8 of this deck for additional details.

Review the **How to Locate Recommended Training** guide for step-by-step instructions to locate and register for recommended training.

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Watch the Prep Session
(if available for exam)

VxRail Deploy

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CERTIFIED

VxRail
Deploy
2023

Proven Professional

Exam Number:

D-VXR-DY-23

Certification Overview

Hyperconverged solutions simplify IT operations while reducing operational costs. A VxRail cluster allows businesses to start small when integrating into their datacenters and grown seamlessly. Individuals (internals or partners) supporting VxRail customers are required to understand and follow the implementation services in addition to understanding the extended VxRail environment. Individuals will use the certification to validate their knowledge to support implementation activities

Start Your Proven Journey

Prep	Plan	Promote
Exam Description	Purchase Exam Vouchers	Get Your Badge
Practice Test	Schedule Your Exam	Manage Your Credential
Training		Share On Social
Prep Session		

If your desired certification has an available Prep Session, the Prep Session will be listed under the Prep category on the **Certification Overview** page.

To reach the Certification Overview page, go to the **Certification > Certifications and Badges** menu option on the Partner Academy to access the **Certifications and Badges** page. Once on this page, select your desired certification from the list. Once you click on the certification name on the list, the **Certification Overview** page will display. On this page, you will find the link to the **Prep Session** under the **Prep** section.

If there is not a Prep Session link under the Prep category, there is no Prep Session currently available for the certification.

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Step 2: Plan

Skills Certifications:
- **Purchase Skills Certification Exam Voucher**
  - Training Credits can be purchased to be used to redeem for Skills Certification Exam Vouchers
  - Existing Training Credits can be used to redeem for Skills Certification Exam Vouchers
  - Candidates can purchase Skills Certification Exam Vouchers directly from Pearson VUE
  - To search for the partner-only Skills Certification Exam Voucher from the Partner Academy "keyword" search, use one of the search values below:
    - **Dell Technologies Proven Professional VUE Exam Voucher [Partner Only Discount]**
    - **MR-7EV-VUEEMCPROV**
  - Or, use direct link: https://education.dellemc.com/content/emc/en-us/csw.html?id=716992916
  - Or, go the Certification > Resources page and select **Buy Vouchers** option
  - If you need assistance purchasing a voucher, go to the Support page, choose **View Vouchers Help** and **I Need More Help** to open a case with our support team

  > **Click here to for detailed instructions on purchasing a Skills Certification Exam Voucher!**

- **Schedule your Skills Certification Exam:**
  - Visit the Pearson VUE website to find a test center, schedule your Skills Certification Exam and view details about testing policies
    - Click here to view details about the online proctored exam option

Achievements:

> **Click here to for detailed instructions on purchasing and scheduling an Achievement Assessment!**

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Step 3: Promote

- **Get your Badge**
  - Access your Digital Badges on Credly
  - Review the Proven Professional Digital Badges webpage for more information
    - Review the Badge Earner's Guide to learn how to accept and share your badge

- **Manage your Credential**
  - View and manage your credential in CertTracker
    - It can take up to 5 business days for exams to be reflected in CertTracker
    - Follow the instructions on the CertTracker website to access your account
    - Once logged in, click on "Credentials" to view your Certifications or Achievements
  - **IMPORTANT! See the next slide for important information on updating your Demographics settings in CertTracker**

- **Share on Social**
  - Go to our Community page to post credential and share expertise with others

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Updating your Demographics in CertTracker

- Log in to **CertTracker**
- Click on the **Demographics** menu option

- On the **Demographics** screen, in the **General** section at the top of the page, make sure:

  1 **Relationship to Dell Technologies** is set to **"Partner"**

  2 **Organization** name is correct (or select "other_partner" if not found)

  3 **Work email/Dell Technologies Account ID** is set to your work or company e-mail address.

  4 **You MUST scroll to the bottom of the page and click on Update/Confirm to save your changes!**
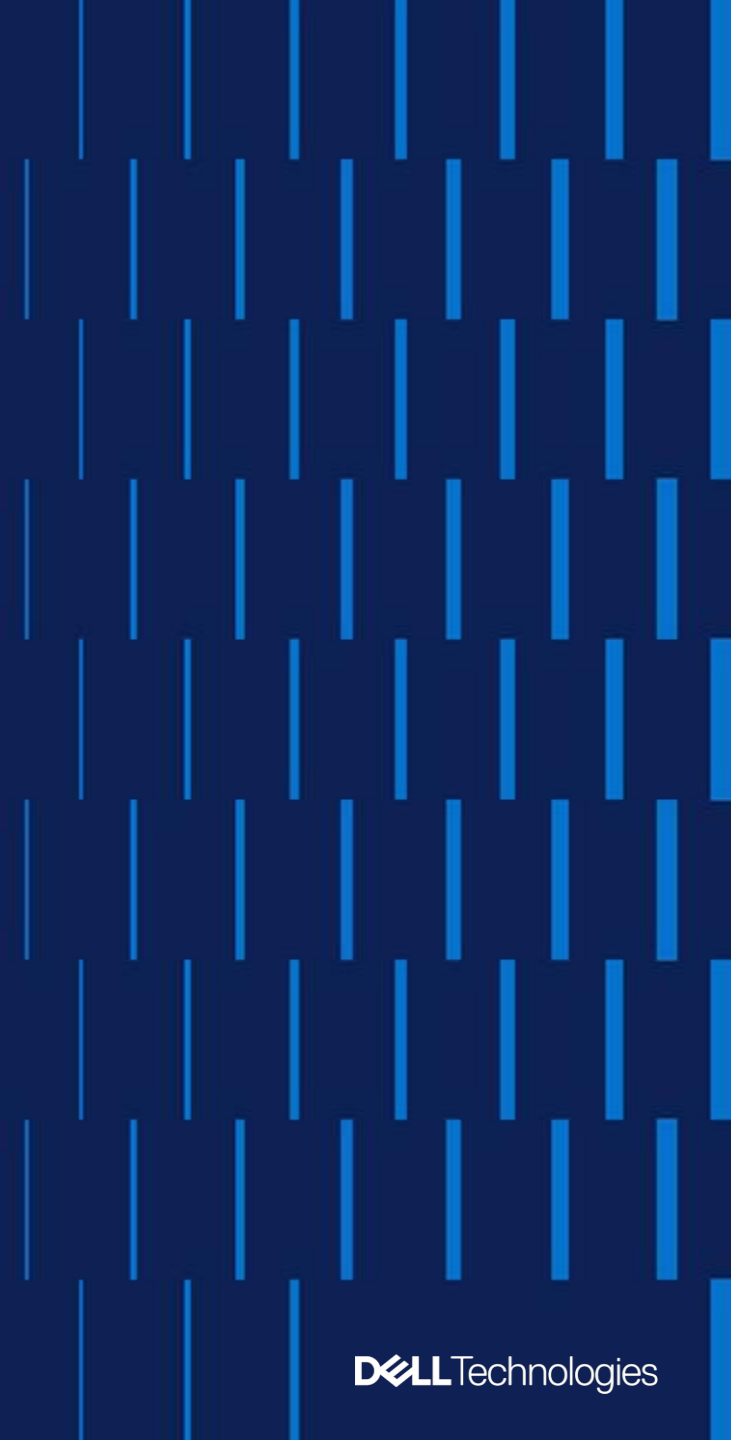
Certification Data Shared to Program Tracker

- Certification and Achievement data is shared from CertTracker to Program Tracker only when you have affiliated your CertTracker account as a "Partner" as per the instructions provided on the previous slide.

- Only data for earned Certifications or Achievements is provided to Program Tracker.

- Program Tracker utilizes the Work email/Dell Technologies Account ID e-mail address value from CertTracker to associate your Certification or Achievement data to Program Tracker data.

- It takes approximately 3-5 business days for your Certification or Achievement data to be visible in Program Tracker once a Certification or Achievement is achieved and/or you update your Demographics.

- If you have questions about Program Tracker, please consult the Partner Administrator at your company.

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Support

D&LL Technologies

Support Options

- If you have questions about **Dell Technologies Proven Professional** certifications, exams, certification requirements or vouchers, please go to the **Certification** menu option in Partner Academy
    - From the **Certification** menu option, you can access the Overview, Certifications and Badges, Benefits, Community and Resources pages
    - If you need additional assistance, select the **Support** option from the Resources page

- If you have questions about the Services Delivery Enablement Matrix, Services Competency Guides, Resource Requirements or other Partner Program-related questions, please:
    - review the Services Delivery Enablement Matrix page
    - consult with your Partner Account Manager
    - engage the Channel Services Helpdesk